### Client Demographics

- **Total Clients:** 360
- **Counseling Sessions:** 844
- **Total Counseling Hours:** 1,695
- **Training Events:** 447
- **Training Attendees:** 6,309
- **Online Training Attendees:** 2,325
- **Online Training Events:** 158
- **Jobs Created:** 498
- **Jobs Retained:** 263
- **Capital Infusion\(^*\):** $29,466,330

### Gender Ownership

- **Female:** 46.0%
- **Male:** 53.0%
- **No Reply:** 1.0%

### Veterans Served

- **Veterans:** 27
- **Disabled:** 12
- **Total Veterans:** 39

### Client Breakdown

<table>
<thead>
<tr>
<th>Industry</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail</td>
<td>37</td>
</tr>
<tr>
<td>Service</td>
<td>164</td>
</tr>
<tr>
<td>Wholesale</td>
<td>11</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>15</td>
</tr>
<tr>
<td>Construction</td>
<td>8</td>
</tr>
</tbody>
</table>
The TSBDC is a partnership of the U.S. Small Business Administration, the Tennessee Board of Regents, and the State of Tennessee. In addition, the TSBDC partners with numerous financial institutions, chambers of commerce, municipalities, public service agencies, and hundreds of private companies and individuals.

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